

JOTAN, INC.

(Symbol: JTAN)

Jacksonville, Florida

a just-in-time distributor of packaging materials
to industrial manufacturing companies

has acquired

SOUTHLAND HOLDING COMPANY

Corsicana, Texas

a national packaging supply distributor
to the moving and storage industry

\$58,000,000

in committed capital

Equity and mezzanine financing provided by

RICE PARTNERS II, L.P.

FAIRVIEW CAPITAL, L.L.C.

Senior secured revolving credit, term loan and
acquisition facility provided by

BANQUE PARIBAS

*The undersigned arranged the financing and
served as advisor to JOTAN, Inc.*

DOMINION PARTNERS, L.C.

“Dominion Partners provided us with quality investment banking services and identified excellent investors in the private equity, mezzanine and senior debt capital markets to back JOTAN in this very important acquisition. The Southland acquisition will give JOTAN a national presence and more than quadruple our revenue size. Dominion played an important role in this transaction, and we plan to continue our relationship with the Firm.”

Shea Ralph, Vice Chairman
JOTAN, Inc.

Rick Naschold
(804) 418-6271

DOMINION PARTNERS, L.C.

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